

**Committees:**

Ocean & Air

Web / Media

New Membership

Nominations

Steering

Compliance

Project Cargo



## GLA Makes Third Country Movements a Breeze!

**Think GLA FIRST!** In addition to shipping to or from other nations with GLA Members, one of the greatest advantages of the network is to arrange foreign-to-foreign shipments with confidence and trust. Andrew Melton of Hay World Cargo shared these recent success stories. Hay World Cargo worked with Necotrans in Paris to arrange an export from the UK to the Congo for a French company. Hay World also worked with fellow GLA Members, Geo. S. Bush in Portland, Oregon and Leinster Shipping in Ireland for a consignment from the U.S. to Dublin for a UK client. In a third instance, a shipment of aircraft parts shipped from the US to Nigeria. This particular shipment was unique, due to the fact that the aircraft parts were the remnants from a plane crash and were sent to the U.S. for investigation. Hay World Cargo and John S. James Co. were able to coordinate the collection, loading and securing of the parts into the container and then proceeded with the complex export customs procedures to ensure the shipment made its voyage onto Apapa, Nigeria. Prospective GLA Member, Flying Eagle Shipping in Nigeria was exceedingly helpful and responsive in this endeavor. When the cargo arrived into the port of Apapa, this agent facilitated the import procedures and oncarriage to the secure storage location. Amidst all of this activity, Hay World Cargo also worked with GLA member Little Legends Ltd. of Nairobi, Kenya for a private motor vehicle export from the UK. As with most shipments concerning private individuals, the process was slow and painstaking, but with the combined efforts of both GLA members, the shipment was successful.

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### Have a Success Story? Share it with us

The brief summary shared above is just one example from a GLA member that shows how vital and beneficial the organization can be when we come together as one. Each transaction demonstrates the level of trust, respect and collaboration needed to serve our clients on a day-to-day basis. We are a close knit organization that places a great emphasis on nurturing relationships to foster ongoing business. We are proud of our membership and we rally in support of your continued success. We wish for you to share your achievements and stories of triumph with us, just as Hay World Cargo has done. You have made an important investment in the GLA network. The best way to realize the benefits and returns of such an investment is to always **Think GLA FIRST!** We value your contribution and we want to hear from you.

## Advanced Manifest Data: Recent Updates

As you have seen over the past few years, more and more countries are requiring Advanced Manifest Data reporting requirements to identify potential risks before shipments leave the country of export. In 2005, the World Customs Organization (WCO) adopted the SAFE Framework of Standards in hopes that the program would act as a deterrent to international terrorism, secure revenue collections and promote trade facilitation worldwide. This framework also includes key portions related to security measures, taken directly from Authorized Economic Operator (AEO) programs and Customs-Trade Partnership against Terrorism (C-TPAT) to establish Industry Best Practices. The first two countries to establish the pre-targeting measures were Brazil with SISCARGA and the United States with Importer Security Filing, commonly known as "10+2." In due time, the EU announced ENS filings for advanced manifest data. Canada, Mexico, China, South Korea, Turkey and a number of other nations also adopted pre-targeting security programs as well. The latest news regarding these pre-manifest filing requirements comes from Israel and from Japan. We can be assured that more countries will follow suit as WCO Framework standards become more widely studied and incorporated into sovereign trade practices.

### Israel: Air & Ocean Manifests

Effective on November 17th, Israel has implemented Advanced Manifest Data filing for both air and ocean shipments, with the following details required for reporting purposes:

- Full name, address and VAT registration number of the importer
- Full name, address and VAT registration (or other official government identification) number of the foreign supplier
- Complete and accurate description of the goods
- First four (4) digits of the HS classification number (HS Code)

The transmission of the data will be tendered by the master air or ocean carrier based on the manifest details listed on the MAWB/MBL and the accompanying HAWB/HBL. Members should take note that for ocean freight shipments, the regulation does not apply to ocean shipments that are imported into, or transshipped in Israel. It only applies to Freight Remaining on Board (FROB). In accordance with WCO Best Practices, Israel may opt to apply these advance manifest rules to all imports in the future.

### Japan: Ocean Manifests

Japan has also adopted Advanced Manifest Data Filing for ocean freight shipments imported or transshipped in or through Japanese ports. The effective date is March 10th, 2014 and there will be no phase-in period prior to implementation. The main difference with Japan's program and others that have recently come into effect is that the NVOCC will be responsible for the transmitting the data elements 24 hours prior to departure at the port of lading. Japan has also advised that failure to transmit can result in denied loading, denied entry to Japan, and shipping containers back to the loading port at the cost of the shipper. OOCL's website mentioned that carriers and NVOCCs will be subject to imprisonment for up to one year or fines up to JPY500000 for failure to comply. Here are the data elements required for transmission.

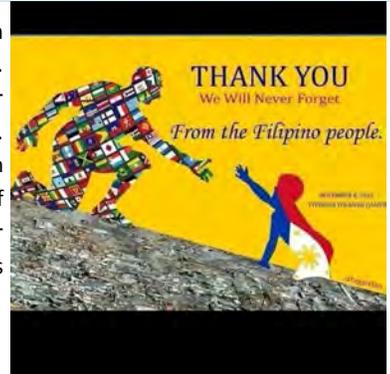
- Shipper / Consignee / Notify parties (full name, complete address, telephone number for each)
- Clear commodity description (Apparel, auto parts, equipment, foodstuffs, any general descriptions no longer acceptable)
- Harmonized Tariff Number to the 6-digit level
- UN Number and IMDG Code (Hazardous Cargo Only)

Additional information from the Japanese Customs website can be found at <http://www.customs.go.jp/english/summary/advance/index.htm>. Members are also encouraged to communicate with [GLA Member, Truth Logistics](#) in Japan.

**THINK GLA FIRST** *We urge all members to please inform GLA Headquarters of any developments within your regions that may effect how members tender shipments and documentation with one another.*

## Philippines GLA Agent Quickflo: Outreach Program to Typhoon Victims

On November 8th, Typhoon Haiyan made landfall in the central Philippines and brought high winds, rain and devastation caused from the initial impact of the storm and subsequent flooding & landslides. According to media outlets, the storm affected an estimated 11 million people, and damaged or destroyed approximately 23,200 houses, as well as public infrastructure and agricultural land. Our trusted GLA Agent in the Philippines, Quickflo rises to the occasion to assist in outreach efforts in response to the devastation. Some of the Quickflo employees had family members who were victims of the typhoon. Being a family-oriented organization, Quickflo has extended assistance to staff & their families. They also sponsored the transportation of Cummins generator sets to Tacloban City which was directly hit by the typhoon. We are pleased to share some photos of Quickflo's efforts.



## GLA Committees, Chairpersons and Members

COMMITTEE	Ocean	Web / Media	New Membership	Air	Steering	Compliance	Project Cargo
CHAIR	Jill James	Loic Benoit David Bryant (Vice Chairman)	Sven Algholm Agnes Kartsaklis (Vice Chairman)	Torie Coleman	Alwyn Nel	Maureen Leeuwenburgh	Yogesh Parekh
MEMBERS	Albert Hoek Paola Di Micco Pat Fosberry Josema Lizeaga Maureen Leeuwenburgh	Sven Algholm Dennis Bruning Andrew Melton Peter Gasnier Michal Tomaszek Maureen Leeuwenburgh	David Bryant Louise Chan Torie Coleman Ahmed El Dahshan Albert Hoek Josema Lizeaga Eduardo Llarens Maureen Leeuwenburgh	Paige Stuart Morgan Andrew Melton Muhammad Yeasin Maureen Leeuwenburgh	Albert Hoek Geoff Hay Maureen Leeuwenburgh	Nicole Bueb Thomas Götte Stephen Ho Andrew Melton Alwyn Nel	Butch Connor Mark Dawson Ognyan Ivanov Asier Lizeaga Alwyn Nel Arif Oztekbaz Bharat Maureen Leeuwenburgh

## GLA Members News: Aitken-Spence – Sri Lanka



Attorney-General and Minister for Public Enterprises,  
 AiyazSayed-Khaiyum, Ports Terminal Limited;  
 Chief Operating Officer, HasthikaDela; Deputy Chairman and Managing Director of Aitken Spence PLC, J M S Brito and Chairman of Aitken Spence Maritime and Director of Aitken Spence PLC

Our fellow GLA Member, Aitken Spence in Sri Lanka was featured in “The Island” newspaper recently, among several other publication mediums. This GLA member is engaged in a partnership with the Fiji Ports Corporation in the oversight of Suva and Lautoka ports. These two prominent gateways into the island nation saw an increase of 35% within 2 months of Aitken-Spence’s involvement, even in the absence of shore cranes. The agreement with the state owned Fiji Ports Terminal, Ltd. Is the first of its kind with a privately owned Sri Lanka company. Aitken-Spence will currently handle the business of the two ports for a period of 15 years. Our fellow GLA member has also received communications from steamship lines to commend them on the great progress that has been made in such a short period of time. Deputy Chairman and Managing Director of Aitken Spence PLC, Mr. J M S Brito said, “Efficient ports are a key driver of economic growth. We are committed to establishing world-class best practices to our port operations in Fiji to improve its efficiencies and enhance its competitive position”. In addition to this landmark accomplishment, Aitken-Spence was also recognized in 2012 as the “Best Corporate Citizen” from Sri Lanka’s leading Chamber of Commerce. These outstanding achievements and commitment to excellence is just one of the many reasons we are proud to have Aitken-Spence as a fellow GLA Member.

## First Cargo Sweden: A Different Type of Ocean Service

FIRST CARGO

A couple of months ago, First Cargo was contacted by two gentlemen, Fredrik and Jimmy. They are best friends and own a security company together in Sweden. These two were craving an adventure so they decided to compete in a race called “Talisker Whisky Atlantic Challenge 2013.” These gentleman will be competing in a 5000 KM race across the Atlantic from the island of Tenerife in the Canary Islands to the tropical Caribbean island of Antigua . The race began on December 4th and the goal of each participating team is to make the journey within 60 days. Fredrik and Jimmy have been training for this event since 2011 and they plan to switch off in 2-hour intervals, with one resting and the other rowing. We’re sorry to report that if any GLA Members were planning on third-country movements between Tenerife and Antigua, you’ve missed the cut off and all the ships on this voyage have sailed! You may be asking how our GLA Member First Cargo is involved with these gentlemen and why we are bringing you this story. Once they arrive at the finish line, they will be 7805 KM from home and after such a long voyage, they certainly will not wish to row all the way back to Sweden. With the help of GLA Business Development Manager, Simon Feek, First Cargo was able to establish contact with Laparkan Ltd.’s Antigua Freight Forwarding office. Through diligent communication, and attention to details; they have come up with a solution to lift the 7,3 meter long boat out of the water, secure it in a container and then perform the customs procedures needed to ship the boat back to Sweden. This is another example of how the GLA can deliver a dynamic solution to clients of all sizes anywhere in the world. You can follow Fredrik and Jimmy’s progress on <http://www.teamprosecta.se/se>. As of this writing they are in 3rd place. Once the container ships back to Sweden, we will revisit this feature and share some of the creative challenges that First Cargo will have experienced on this move.



## GLA New Membership: Member Recognition



### Transit Marill sarl—Djibouti

Africa is a continent of vast opportunities and growing economies. We are happy to recognize one of our newest GLA Members, Transit Marill sarl in Djibouti. Transit Marill is part of the Group Marill and provides extensive logistics services in the region. Djibouti is also the major gateway for goods destined to Ethiopia. Transit Marill performs vertically integrated services for global companies in the automotive, food & beverage, and marine industries and can extend their wealth of experience to our Membership. Their presence in the horn of Africa dates back to 1896 and today, as your dedicated GLA partner in Djibouti, they are here to assist with imports/exports, project cargo and the needs of our membership for services needed in Djibouti, Ethiopia, Somalia, Comoros and Mayotte.



### International Freight & Commerce—Tunisia

Strategically located in Tunis, Tunisia is our new GLA Member, International Freight & Commerce. With their physical presence in the Tunis-Carthage terminal, they are able to respond to needs in the field more immediately. They also operate a bonded warehouse with 3000 square meters of space and includes cold storage options that is located directly across the street from the cargo airport.

## 2014 Annual General Meeting: Dubai, United Arab Emirates

The next AGM has been scheduled for [March 2-4th](#), 2014 in Dubai. Our host member, [Ceekay Shipping](#) is very hard at work in anticipation of the meeting. As communicated from GLA Headquarters, the venue will be at the Crowne Plaza in Dubai, UAE. For the benefit of newer members, we would like to remind you of the following:

We remind every member, including new members, that considering the importance of the AGM, our Bylaws require that you send at least one high ranked (English speaking) officer to the AGM to participate in discussions and voting on important GLA matters, and of course to represent your company and port(s). Without prior approval from the GLA Board, a member risks being suspended during the AGM to which they failed to attend and risks to lose certain membership privileges. Members that do not attend will still be invoiced proportionally for the meeting costs.

Missing the meeting for failing to obtain visa if a member started the visa application too late, is not considered to be a valid reason. Please refer to the communication sent from GLA Headquarters on 20 November for complete details regarding hotel information, billing, reservations, and transport options to and from the airport. Since many of you may be arriving before or staying after the AGM, you may be interested in some of the attractions Dubai has to offer. You may have time to the famous Burj Khalifa Tower. It is the highest building in the world, standing at an astounding 828 meters. The largest choreographed fountain system, the Dubai Fountain is also there. There is also the Dubai Beach, the Aquarium & Underwater Zoo, Dubai Indoor Ski and the well-known Dubai Mall. Our host, [Ceekay Shipping Services LLC](#) will provide separate communications in the near future to tell us more about other tourist attractions.



### AGM Program

#### Sunday March 2, 2014:

Registration for the meeting: time 13.00 hrs. – 17.00 hrs.

Welcome Reception: time 18.00 hrs. – 21.00 hrs.

#### Monday March 3, 2014

Meeting day/One2One business meetings

Evening Group Dinner

#### Tuesday March 4, 2014

Meeting day/One2One business meetings

Evening Group dinners.

*The group dinner will end late in the evening, we advise not to check out before Wednesday March 5, 2014.*



Ceekay Shipping Services LLC

## Letter From the President: 2013 Recap and A Look Ahead



Dear Fellow GLA member,

The year 2013 is almost over and I am happy to say that it has been a successful year for GLA. We have increased in membership with the addition of 15 new members covering 22 ports, compared to 9 new members last year.

With the support of Simon Feek and the Web/Media Committee, we started a new age for promoting our association aligned with the modern tools of web marketing.

GLA has been one of the first Freight Forwarder Associations to release a native Android phone and tablet mobile application. By being the first association to "go mobile" we have sent a message loud and clear that we are ahead of the game.

The App was just a part of the "digital " plan for GLA. We have also deployed the following:

Full Member Directory, Facebook, Twitter, LinkedIn and Google Plus accounts, GLA Newsletter, the new GLA Blue Book and soon we will launch our new website that will be extremely "search engine" friendly.

The new GLA site will integrate Google Analytics to track all incoming traffic and the GLA apps too. Other interesting features will be disclosed soon and it will help GLA to be more socially inclined and visible.

The preparation for the next AGM in Dubai is going very well and next year will celebrate our 25th anniversary. We are organizing a special meeting that everyone will enjoy and remember. So come on down, bring your significant others and join the crowd! The motto of the next AGM is: **GLA – Your first class network.**

We believe we are not only one of the oldest networks but also a strong and reliable Freight Forwarders Association where our goal is quality, not only for what we have done in 25 years, but also for what we are going to do in the coming 25 years.

The EC together with the BOD and SC is working to implement in GLA numerous improvements for the benefit of our members, which will be introduced during the year 2014.

I would like to thank you for your support and I take this opportunity to extend to you all my best wishes for the Holiday Season and for a successful year in 2014.

Yours Truly,

Enrico DeLuca—GLA President



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Add us to your favorites:

[www.globallogisticsassociates.com](http://www.globallogisticsassociates.com)

## Faces of the GLA: A Member Portrait



*We would like to introduce **Chris Heron** with GLA Member, **Kingfisher Freight Services** in South Africa. Chris was born in Southern Rhodesia, now Zimbabwe, and his working career started in 1970 with the Department of Customs & Excise before moving into the field of customs clearing and forwarding in the latter part of the 70's. In those years he was married and had a lovely daughter, who now resides in Kentucky, in the U.S. and works at a University. He eventually immigrated to South Africa.*

*The early working career in South Africa was with a number of commercial companies, all in the logistical environment prior to joining Kingfisher Freight Services in the mid 90's. For a period of time he moved to the UK where his whole family now resides. He eventually returned to South Africa whilst in the employ of a UK company but on being retrenched, was welcomed back to the folds of Kingfisher Freight and continues where he left off at the end of 1999, to head up the air freight division, but with assistance in the other divisions. Being a "boom baby" soon after WWII, Chris has been fortunate to witness many changes in technology and experience much in his life over the years, some good and some bad, but enjoying a fruitful life.*