

GLA Newsletter December 2017

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A Message from our President



Welcome Back to our long-awaited GLA newsletter!

We are excited that the Web/Media committee has again taken on the task to periodically publish our internal newsletter. This is a great avenue for our members to stay updated on what is going on in our Association. After all, we ARE the Association!

Our goal is to ensure you realize your **value** to the association, as well as understand you are a part of a **community**. Our format will continue to include exciting stories, member recognitions, prevalent industry topics, and let us not forget about member spotlights. I personally enjoy learning about individuals within our membership that we might not encounter every day. The more we learn about each other, the more we may collaborate with each other on increasing our mutual business. Now, why does that sound familiar? Oh, yes, our slogan for this year has been “Strength Through Member Collaboration.” It all comes full circle.

As we look to the future we envision one of growth and expansion, and **visibility** plays a dynamic role in these important goals. Our newsletter will be the tool by which members gain insight and awareness to our GLA community. I would like to thank the Web/Media Committee for all your efforts in creating this newsletter. I also would like to encourage all members to share your stories, share your knowledge, and most of all share the vision that is GLA.

In the meantime, we are excited to emphasize our vision for the future in our 2018 AGM theme “**GLA Covers Your World!**” What better way to ensure value and visibility than by collaborating with our GLA community for mutual business, growth, and expansion. Our colleagues at Broekman Logistics B.V. and GLA HQ have been diligently working to put together another outstanding event. I thank each of them for their valued dedication and efforts, and I look forward to seeing everyone in Rotterdam!

Sincerely,
Jill James
President | Global Logistics Associates

GLA COVERS YOUR WORLD!



John S. Connor Inc. Celebrates 100 years



John S. Connor, Inc. is pleased and proud to announce it is preparing to celebrate its 100th anniversary. Founded in 1917 by its namesake, the company provides a variety of transport and logistics services to a many different industries and government agencies. Services include freight forwarding by sea, air and truck as well as customs

clearance services, vessel agency and a variety of additional solutions to meet the specific needs of its clients.

John Connor began the company in Baltimore with a \$300 loan from his mother three months after obtaining his customs brokers license. Since then his brother and two sons succeeded him and built the company to one of the largest of its kind in the mid-atlantic region. The current president is Lee Connor, grandson of the founder. Another is grandson, Butch Connor is VP of Ocean Freight. A fourth generation is also working in the business.

In the beginning the company focused on customs clearance business in the port of Baltimore. Today it has a half dozen offices in the region and offers world-wide coverage for the needs of its clients through a tight network of agent relationships throughout the world. Still headquartered in Baltimore but with a global reach to allow it to provide comprehensive door to door services for those clients requiring this.

[READ MORE](#)

The company will be holding a special celebration event in 2017 to commemorate the occasion.

DID YOU KNOW?

The GTI BIII of Lading has demurrage insurance coverage? For more information please contact GLA HQ.

**AGM EARLY BIRD REGISTRATION
DON'T FORGET TO REGISTER AND
TAKE ADVANTAGE OF THE SAVINGS!!**

**Louise Chan from
Ferguson International
announces the birth
of her son Hanson**

Hanson was born on July 11th 2017. Congratulations
Louis he is a beautiful little baby will he be in the FFW
business as well?



New GLA Family Member



NEW EMPLOYEE FIRST CARGO
SWEDEN AB Air & Ocean

As most of you know our Elin Lund left First Cargo during the spring. We are now happy to inform you that we have replaced Elin. Since the beginning of July Mr Bjorn Sahlberg is now working together with Adam to serve our GLA Friends.

You can reach Bjorn on
bjorn@firstcargo.se

Direct tel no +46 31 354 20 22

[MEET THE REST OF THE TEAM](#)

DID YOU KNOW?

The GLA will be offering advertisement opportunities on the website, newsletter and future events. Contact GLA HQ for more information.

KNOW YOUR BOD MEMBER

Yuri Zerpa Calderon

Born in Lima-Peru at 1980. MBA at Centrum Business School, Master in Leadership at EADA – Spain and Metallurgical Engineer at San Marcos University. Sales Excellence Master Program by Business Linked Teams-UK, Project Management Professional by PUCP.

5 years' experience at directing IPH Logistics Group with offices in Lima-Peru and Miami-Florida.

10 years' experience in Mining Industry, managing operations at Barrick Gold and leading commercial strategies at Outotec. Specialist at business intelligence, branding, financial planning and business strategic management.

Papers written:

- Callao Port Strategic Pla
- Steel Casting Logistics Costs Reduction
- Live Animals Customs Brokerage
- Exporting Steel Mill Liners by Chartering
- Explosives Logistics in Peru

INDUSTRY HIGHLIGHTS

OCEAN

Canada

Prince Rupert Port on Canadas west coast has now completed the expansion of the Fairview Terminal potentially increasing capacity from around 850,00 TEU to 1.35 Million the expansion has included the acquirement of three cranes with a horizontal reach of 25 containers so they can handles the largest vessels in service,

however following the completions DP World informed customers that a combination of high volumes and construction work has led to congestion with a dwell times of around 7 days. This is causing some carriers to change their schedules and as a result Vancouver which has also been undertaking some port construction again causing congestion and causing problems further down the logistics chain, especially with their rail links in some cases adding over 10 days for cross country transits to Toronto and the east coast. Having two major West Canadian ports undertaking construction at the same time would seem to be very poor planning especially as the Christmas surge is about to start.

Hamburg Sud: Maersk

Brazil's Administrative Council for Economic Defence has approved the merger following the completion of the Maersk subsidiary Mercosul to CMA CGM. Following on from this MSC and Hapag Lloyd are launching new services from the Mediterranean to East coast South America in the next couple of months. The joint weekly service is expected to call at the ports of Valencia, Barcelona, Genoa, Fos, Gioia Tauro, Suape, Salvador, Rio de Janeiro, Santos, Paranaguá, Itapoa, Montevideo and Navegantes. They intend to deploy vessels of 8-10,000 TEU on the service.

Rates war on the Asia to Northern Europe

Spot container rates are continuing to fall when by all expectations they should be rising for peak season. Whilst rates were significantly stronger than 12 months ago an apparent slowdown in demand which some are blaming on the Chinese Ministry of Environmental Protection shutting down many factories in August and September in an effort to combat increasing levels of air pollution and soil contamination. Has the unofficial rates truce between container lines been broken? Only time will tell, but with the loss of Hanjin still fresh in the minds of operators and customers people are getting a little nervous.

DID YOU KNOW?

GLA MEMBERS ONLY FACEBOOK page is a way to connect with your colleagues around the world? If you are not connected yet please contact GLA HQ so you can have access to all the latest updates in the GLA Network.

GET INVOLVED

[PUBLIC PAGE](#)

[MEMBERS ONLY PAGE](#)

NEW MEMBER PROFILE

We are glad to welcome our **new members** and we like to put them in the spotlights so you will get to know a little bit better and are informed of their services.

SPEDITOR
ALF ANDERSEN A/S

Alf Andersen joined in 2017 from Oslo Norway

[MORE INFO](#)



Blue Eagle Logistics joined in 2017 from Muscat Oman

[MORE INFO](#)



Medway International joined in 2017 from Tunisia

[MORE INFO](#)

Survey

Please help us to help you for future communications

[Click the button it only takes 30 seconds](#)

Please share this survey with as many colleagues as possible. The more information we get the better we can serve our members.



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maureen@glanetwork.com

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