

# CargoWise

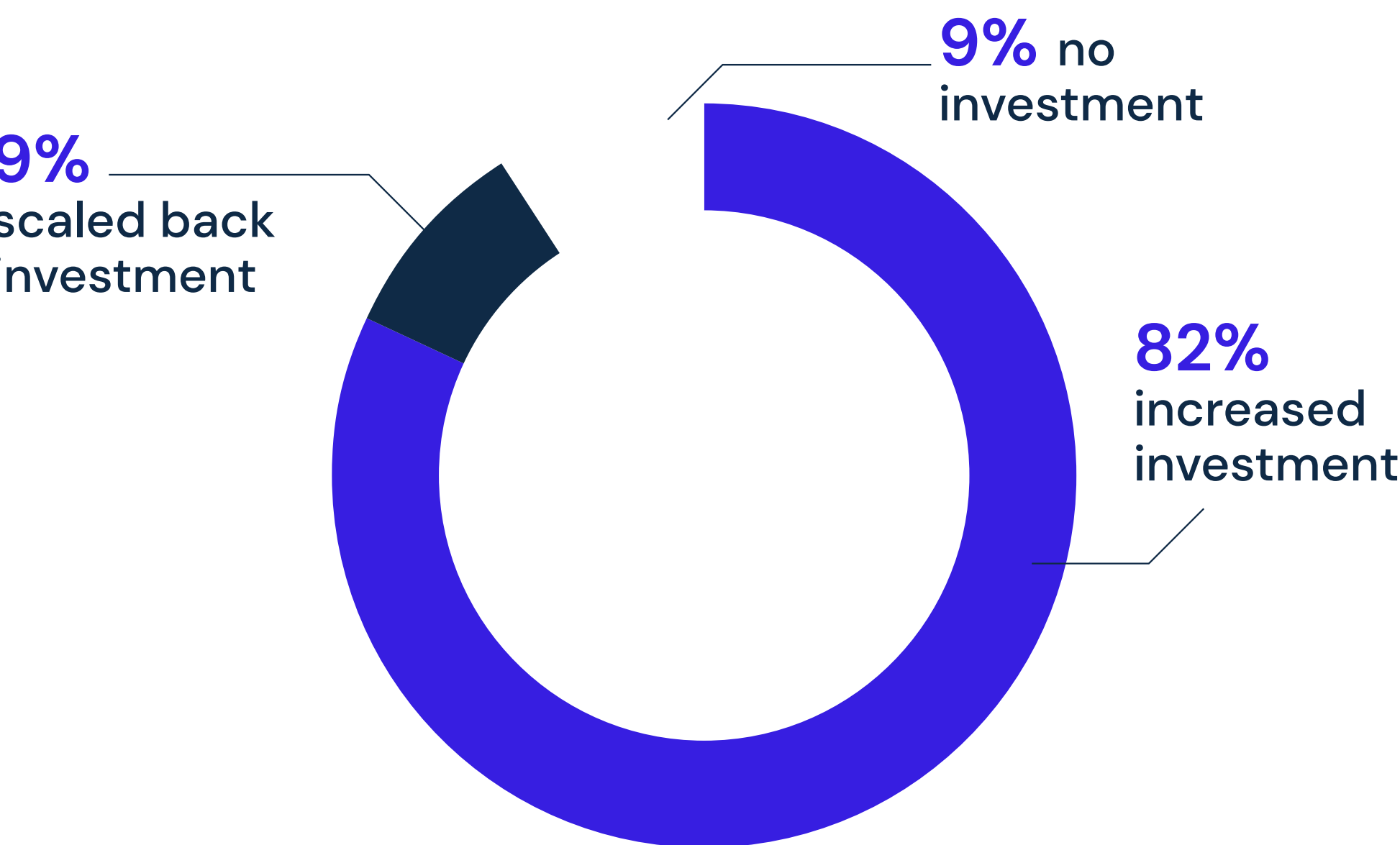
Enabling and empowering the world's  
supply chains.



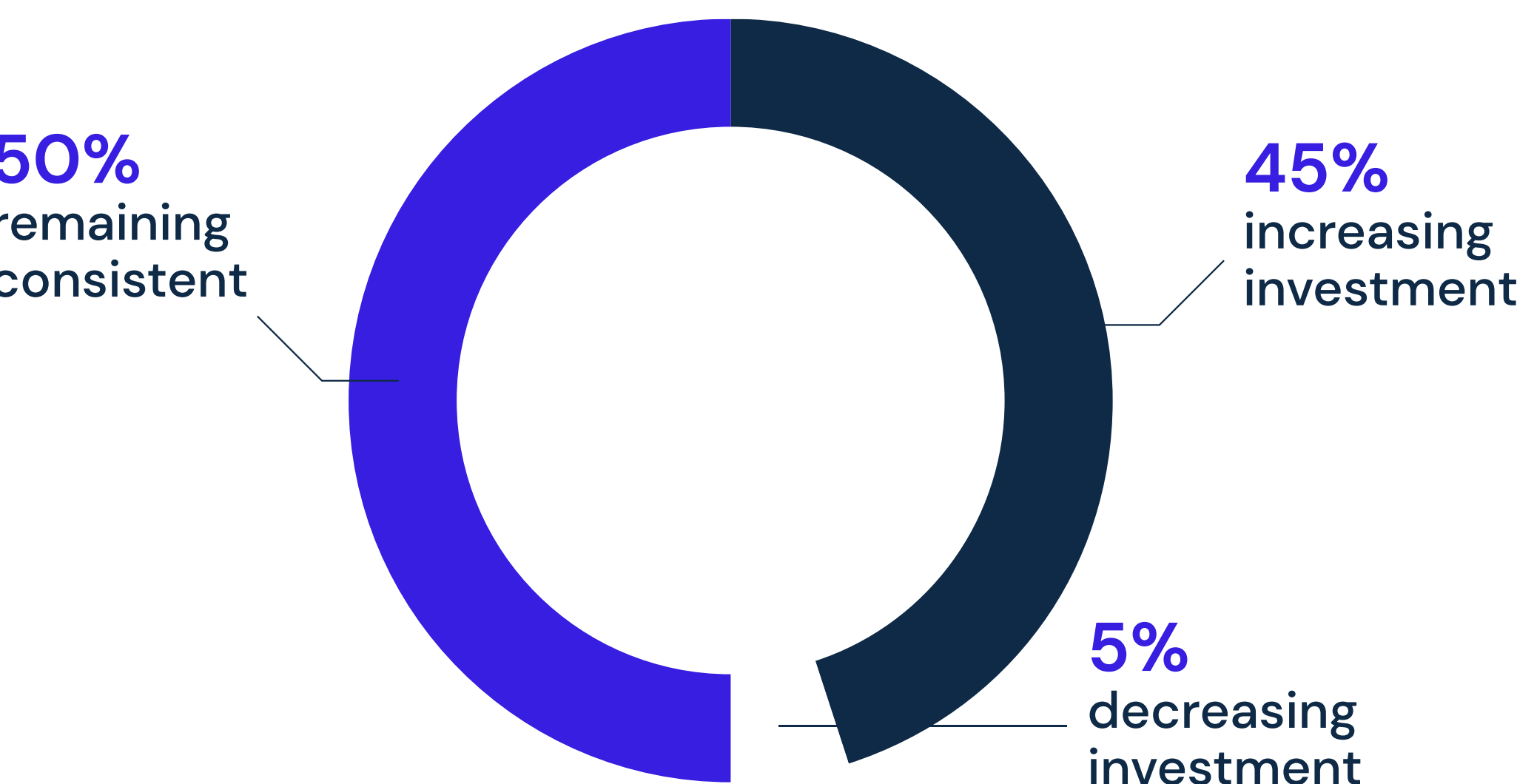


# Investment trends: Reflecting on the past to inform the future

**82%** of logistics companies have increased their technology investment over the last three years.



**95%** of logistics providers plan to maintain or increase their technology investments in the next 12 months.





# Automate and optimize your international forwarding operations across modes and borders, from capacity planning and rate management to vessel booking and last-mile trucking.



OCEAN



AIR



LANDSIDE

## Connect directly to the world's largest airlines and ocean carriers

- ✓ Efficiently choose, book, confirm and change shipments, all from one platform.
- ✓ View and compare buy and sell rates with a powerful rates engine built for forwarders.
- ✓ Find the best route for your air and sea cargo with an online feed of flight and sailing schedules.

# Optimize export and import processes and manage worldwide compliance from a single, globally unified solution



CLASSIFICATION  
AND  
SCREENING



CUSTOMS  
MANAGEMENT

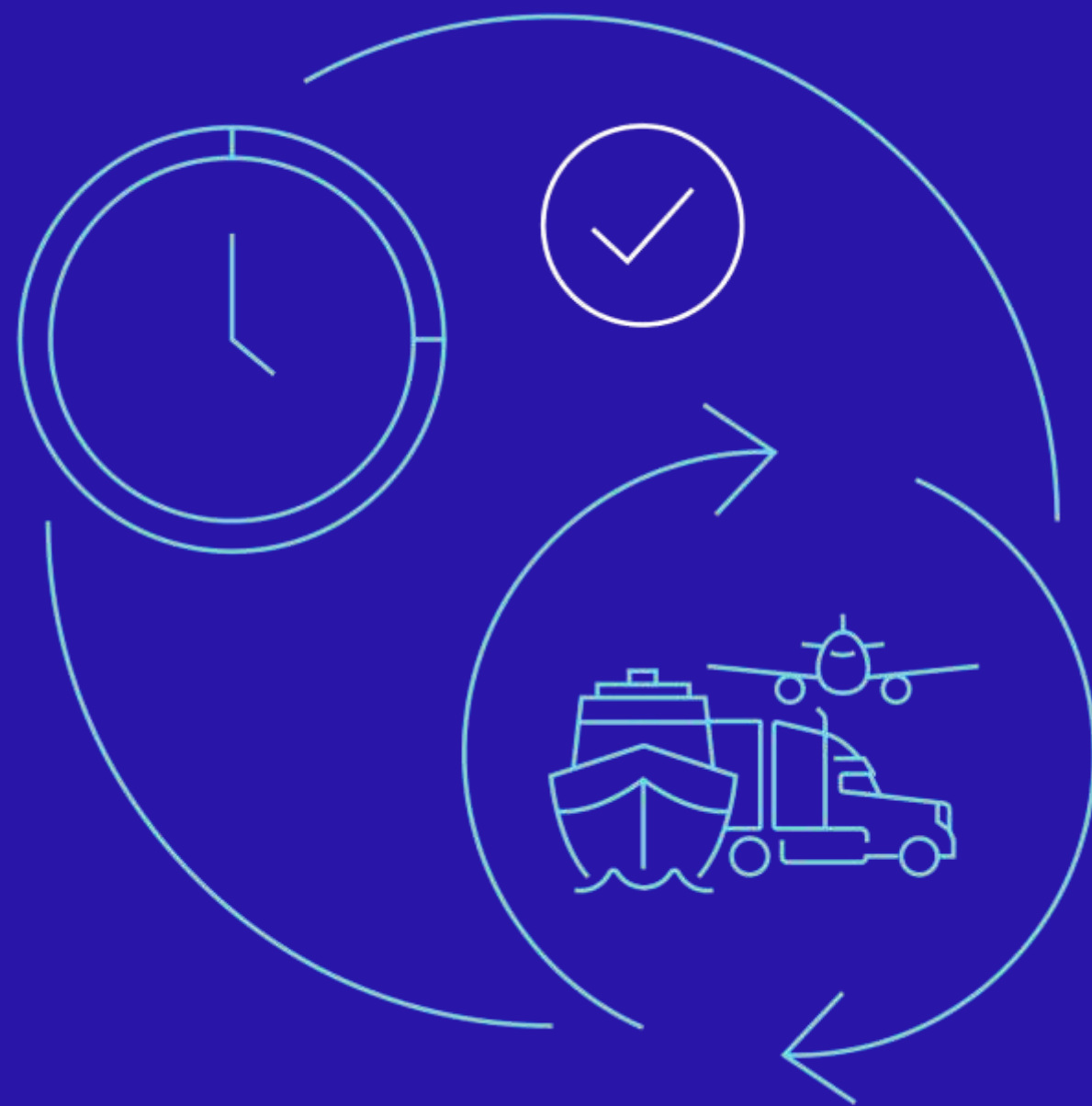


INTERNATIONAL  
COMPLIANCE

## Minimize risk and ensure your goods move smoothly across borders

- ✓ Extensive customs reference materials and screening tools to speed up classification and screening processes.
- ✓ Operate within the law, regardless of the countries you work in or the borders you're moving goods across.
- ✓ Comprehensive accounting and operational tools to avoid financial risk and simplify cross-border transactions.

**Elevate your customer's supply chain with greater control, collaboration, and connectivity, and give them the tools they need to take part in their shipments.**

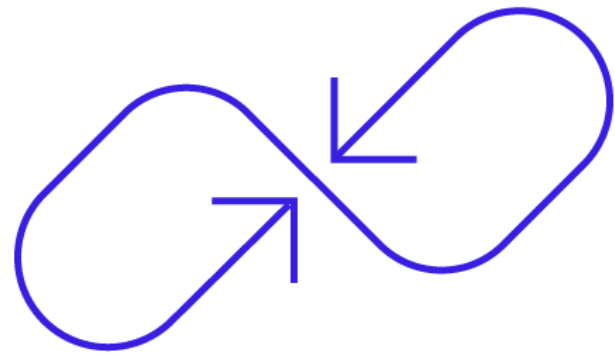


**A command center** for your customers' entire supply chain operations

- ✓ Give your BCOs an intuitive and real-time overview of their shipments' progress throughout the entire logistics journey.
- ✓ Customers can coordinate quotes and bookings, optimize warehouse operations, manage their finances, and streamline customs declarations.
- ✓ Because Neo is native to CargoWise, it requires no additional integration or EDI connectivity.



# Go paperless and drive efficiency in the cloud



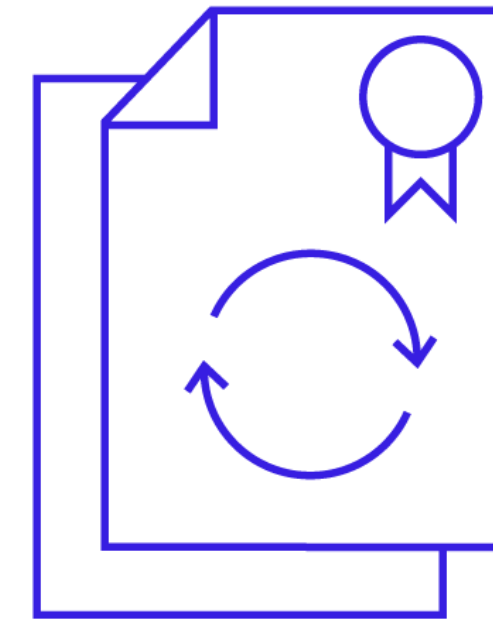
## Standardization and synergy

Simplify information exchange, ensure compliance with legislative requirements, and enable seamless data integration and collaboration.



## Authenticity and integrity

Ensure documentation is accurate, complete, and unaltered as it moves through the supply chain, so you can maintain credibility and prevent fraud.

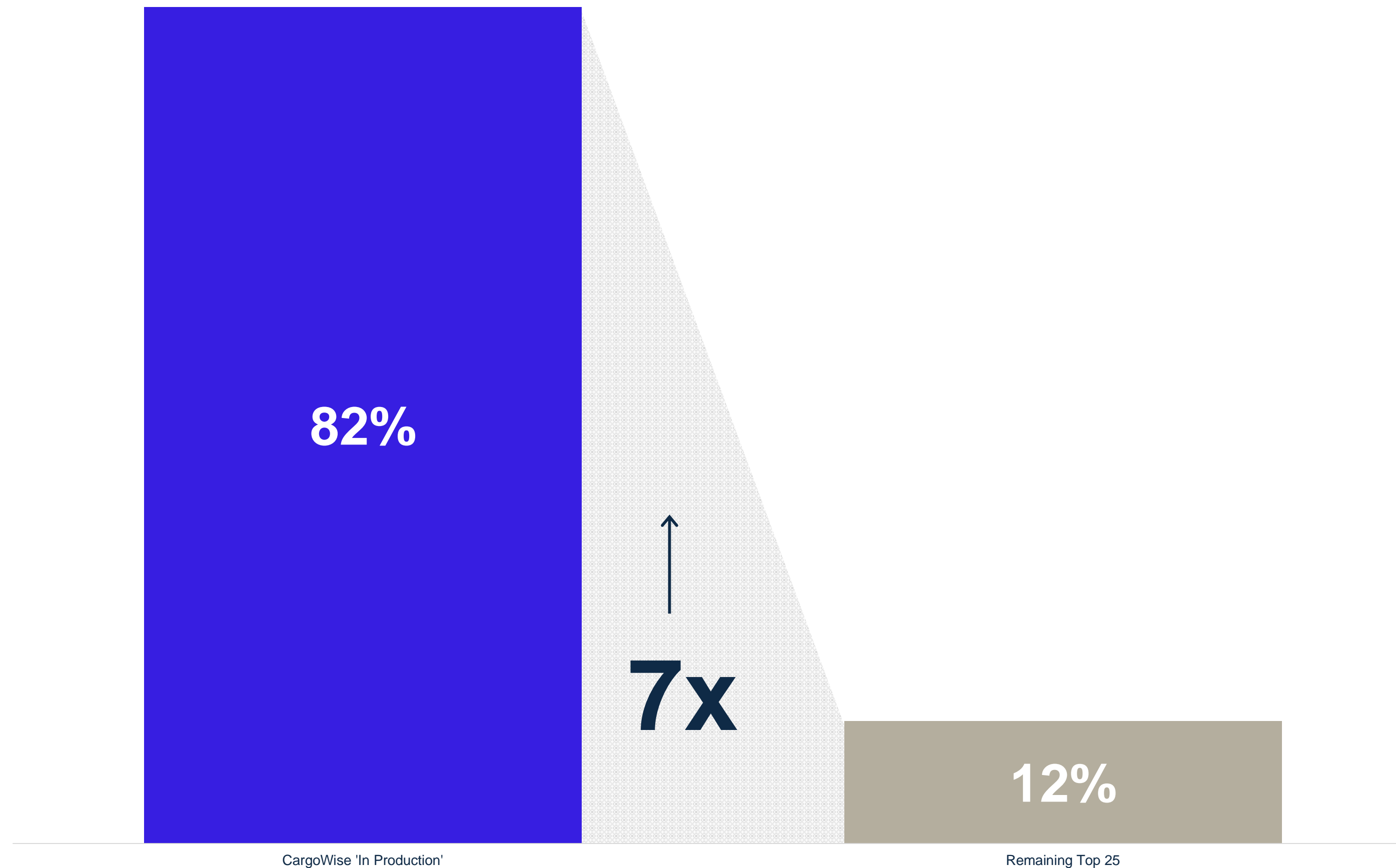


## Legibility and accessibility

With all documentation stored in a centralized database, easily access and collaborate on relevant documents in real-time, regardless of location.

# Top 25 'In Production' on CargoWise significantly outperform

Top 25 Container Volume Growth<sup>1</sup> (FY11 – FY23)



- **82%**<sup>2</sup> growth in CargoWise 'In Production'<sup>3</sup> Top 25 freight forwarders
- **12%** growth from the Remaining Top 25<sup>4</sup> freight forwarders

1. Container volume growth refers to ocean twenty-foot equivalent units (TEUs) sourced from Armstrong & Associates, Inc  
2. 82% growth calculated for six CargoWise LGFFs that were or transitioned to 'In Production' since FY11, with available TEU data from Armstrong & Associates, Inc  
3. The Remaining Top 25 cohort changes composition subject to Armstrong & Associates rankings each period  
4. [See definitions on slide 39 with further details on slide 38 FY25 HY results' – click here to view](#)



# Network Member Benefits

Accelerate your network by integrating with other members on a single platform.

## Special benefits and pricing for new CargoWise customers:

- Exclusive member discount for the first 12 months of use.
- Free integration between network members for the first 12 months of use.
- Discounted integration between members forever.
- Ongoing discounts for volume, number of users, number of transaction, etc.

# Curious? Connect with your fellow members using CargoWise

- Axxess International Inc.
- Bruning International Corporation
- Columbia Transport s.r.l.
- Consolidated Freight Australia P/L
- John S. Connor, Inc.
- Ligentia UK Limited
- UAB Arijus





# Thank you

