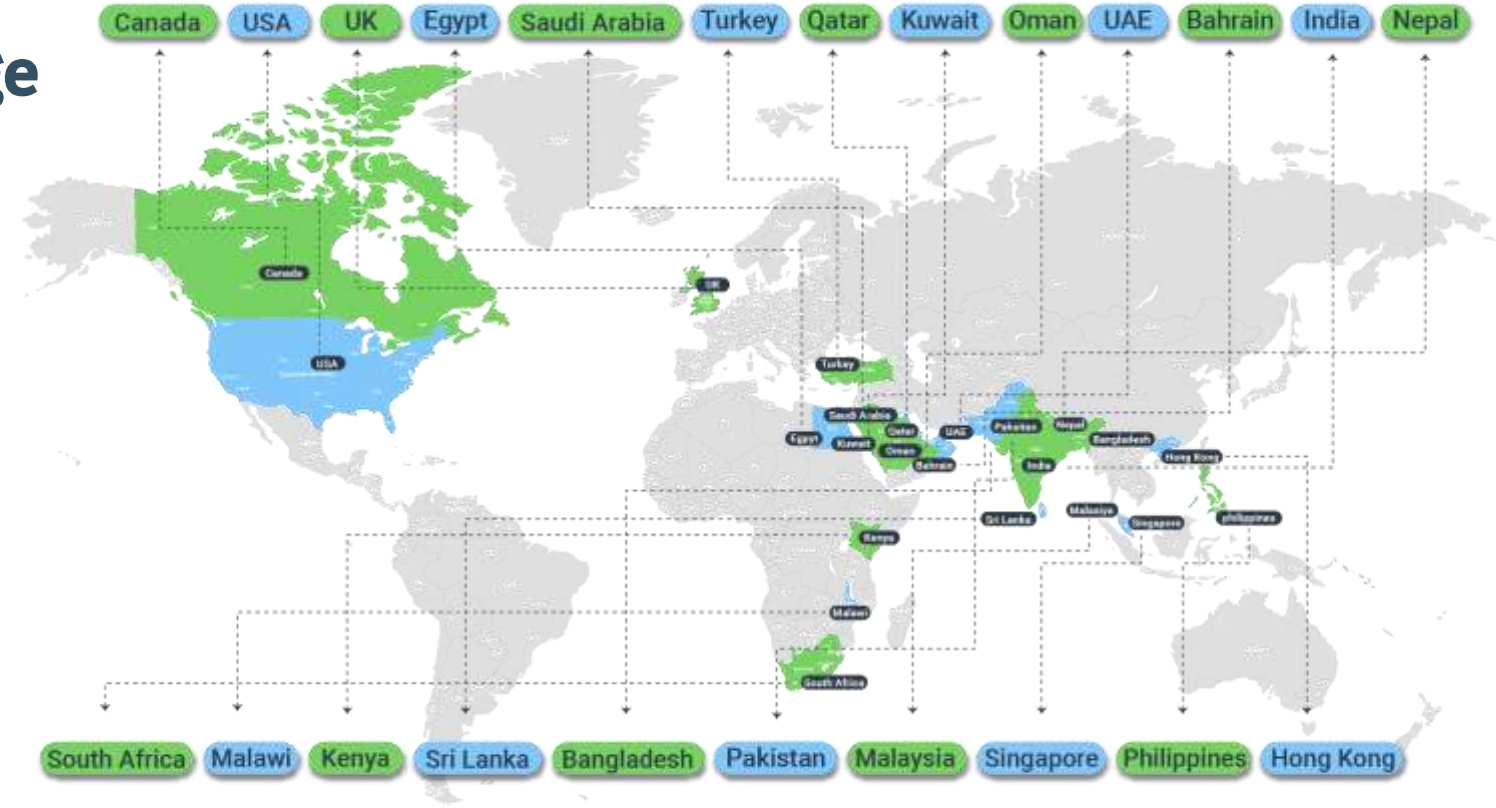
newage
SOFTWARE & SOLUTIONS

Simplifying Logistics Through Technology

GLA AGM 2025
Bangkok

www.newage-global.com

About Newage



18+ Years
Serving Freight Forwarding Industry

450+
Customers

500+
Logistics Domain Experts

10,000+
Active Users

20+
Countries

2M+
Shipments managed through our product annually

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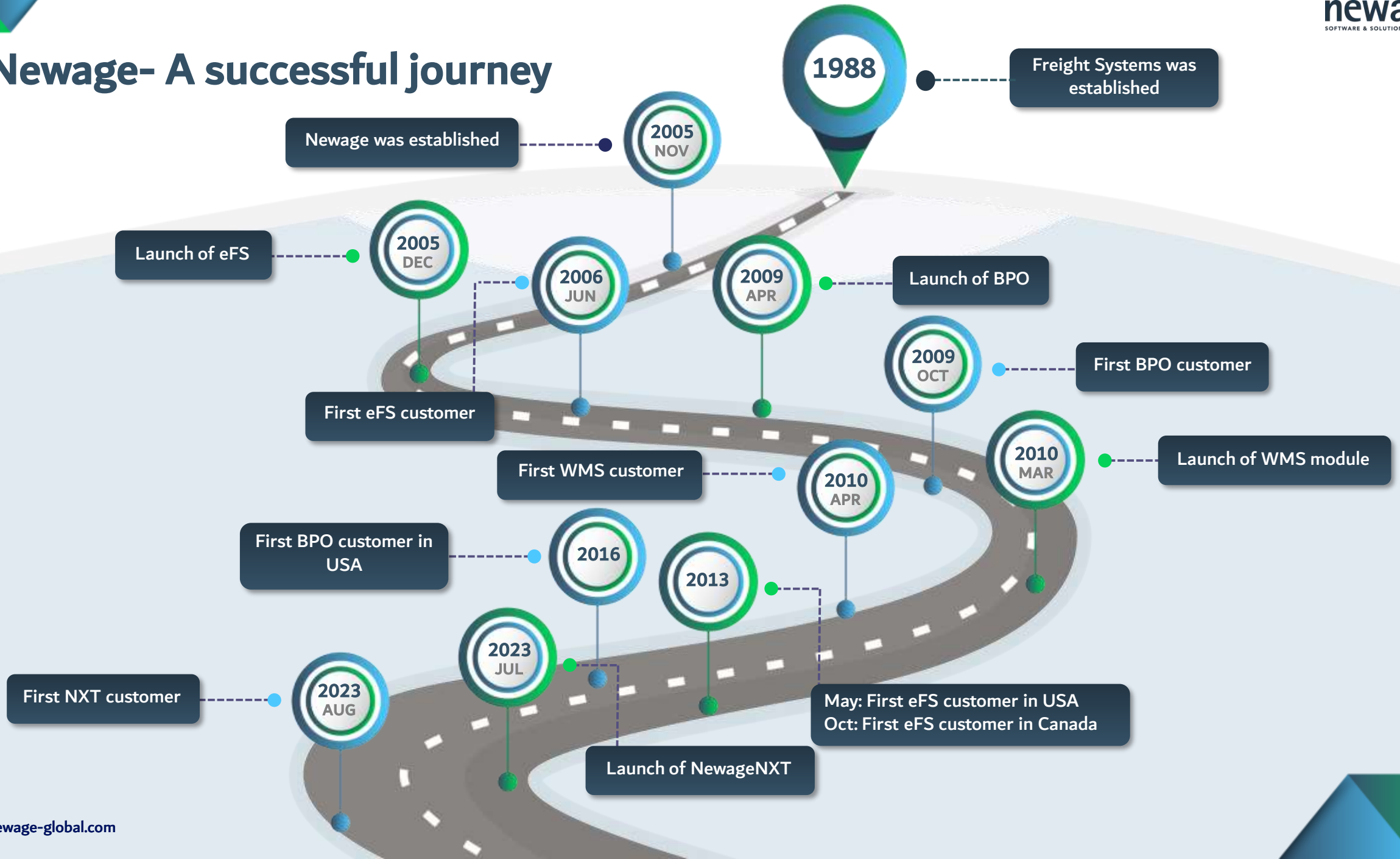
Newage- A successful journey



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Key Challenges of Small & Medium-Sized Freight Forwarders

Intense Competition
Struggle against global logistic giants

Supply Chain Disruptions
Congestion, shortages, and global crises

Limited Digitalization
Manual processes hinder efficiency

Cybersecurity Threats
Vulnerability to data breaches and attacks

Regulatory Complexity
Keeping up with evolving trade laws is challenging

Third-Party Dependence
Reduced control and profit margins

Financial Constraints
Limited capital and high operational costs

Limited Global Network
Difficulty expanding international reach

Geopolitical & Economic Risks
Tariffs, restrictions, *and* market downturns

Talent Shortages
Challenges in hiring and retaining skilled workers

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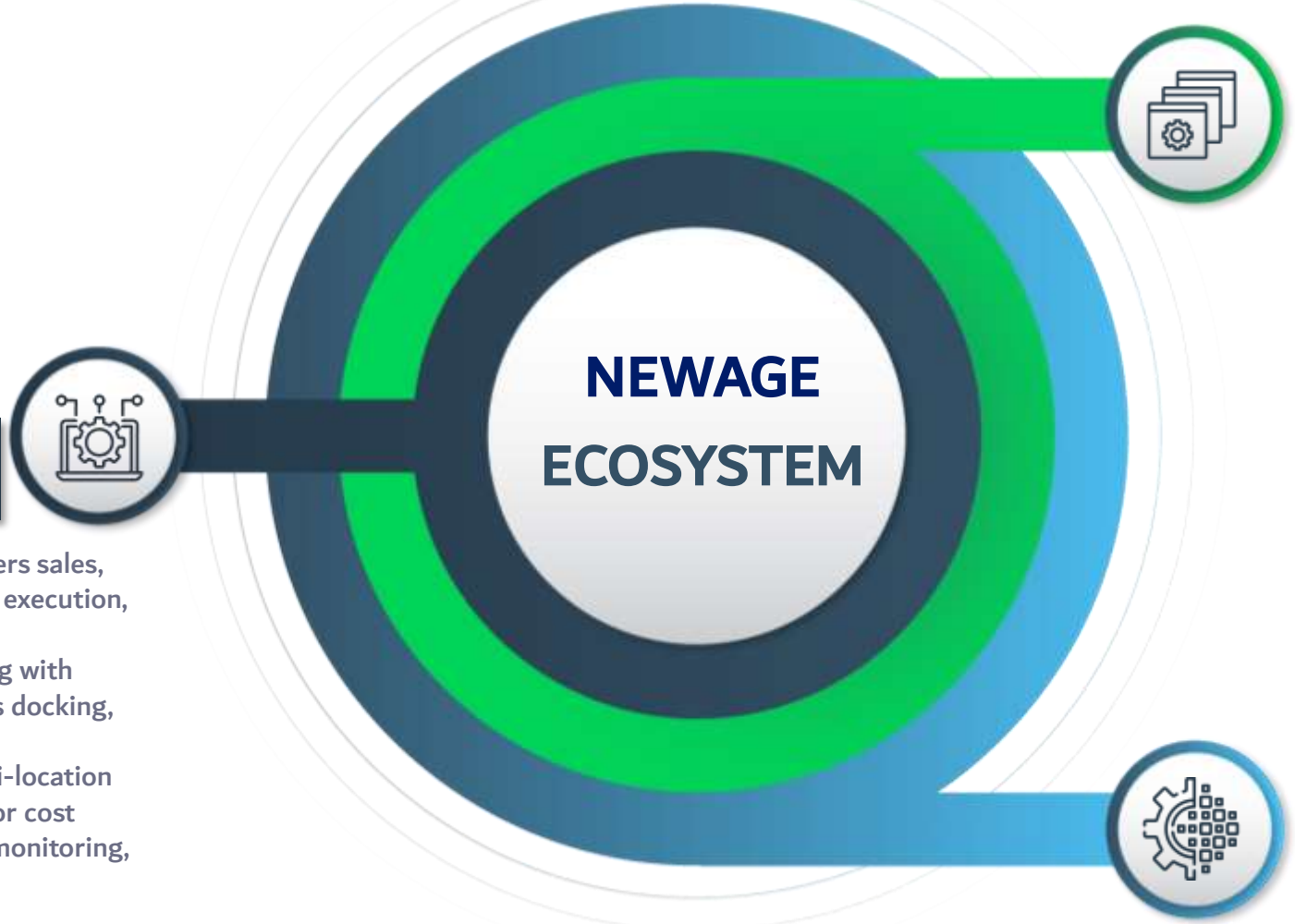
Newage Solutions Ecosystem



NewageNXT: Core Forwarding Platform

Core Freight Forwarding: Covers sales, customer service, operational execution, and finance & accounting
WMS: Streamline warehousing with tracking, replenishment, cross docking, and resource management
Finance: Multi-currency/multi-location invoicing, shipment and vendor cost management, cost deviation monitoring, MIS/P&L reporting, etc.

Solution Extensions

Solution Extensions: Mobile sales app, customer webtools, visibility solutions, BI tools
Rapid Deployment: Quickly integrate & leverage best-in-class logistics technologies via NXT's open API framework
Flexibility: Seamlessly extend existing systems and partner networks with standard NXT APIs

BPO Services

Comprehensive Freight Forwarding Coverage: Tele-sales, customer service, operations, vendor & receivables management, and MIS reporting
Efficiency and Growth: Ability to centralize processes and increase efficiency at a lower cost

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NewageNXT- Highlights

Modern, web-based system for any time, anywhere access, pay only for what you use.

API-first architecture that enables seamless data exchange with internal, partner, and third-party applications.

Pre-built solution extensions available to fit the specific needs of your business, regardless of size.

Real-time updates and advanced analytics for data-driven decision-making.

User-friendly interface that simplifies complex processes for forwarding staff and their customers.

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NewageNXT- Core Forwarding Platform

Sales & CRM

Operations

Finance

Call Entry	Sales Enquiry Logging	Quotation	Create Booking	Create Job	Job Financials	Accounting
Sales call entry can be created for customer	Enquiry received from customer by CS/Sales	Charges are finalized by CS/ Sales & quotation is sent to customer	Completes booking formalities & FF books container from Liner/Cargo	Completes booking formalities & FF books container from Liner/Cargo	Job related revenue & charges are calculated	AP, AR & Bank reconciliation, Financial Statements (Profit & Loss, Balance Sheet)

Localization (Customs filing, accounting, tax rules)

Customer Portal

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Our BPO Service Offerings

Sales Support & CS	Operations	Documentation	Finance & Accounting Services	Value Added Services
Enquiry, Quotation, Securing Orders, Nomination Management, Shipper/Customer Coordination, Booking Creation, Clearance & Delivery`	Carrier Schedule management, Carrier Bookings/SLI submissions, Cost and Revenue Entry and Management, Shipment Tracking, Invoicing	HBL Draft Generation, Amendments, Payments, Job Generation, B/L Release, OBL follow-up, Pre-Alert, Invoicing	Accounts Receivable, Accounts Payable, Procure To Pay, Reports	Track and Trace, Tariff Management, Schedule Management, Milestone Management

Works independently (agnostic to any ERP including NXT)

We offer the above on FTE model or transactional/Pay-per-use model

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Thank You

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