



Who We Are

Customs Solution S.A. is a rapidly growing Greek company that excels in providing comprehensive freight forwarding, customs clearance, and logistics services. Our core mission is to deliver complete and integrated supply chain solutions, meticulously ensuring efficient coordination across all stages of transport and complex customs operations.

Strategically positioned with office at the bustling Port of Piraeus and across other key Greek ports, Customs Solution S.A. operates at Greece's most significant trade gateways. This allows us to effectively serve a diverse clientele, encompassing both Greek and international customers with unparalleled efficiency and expertise.

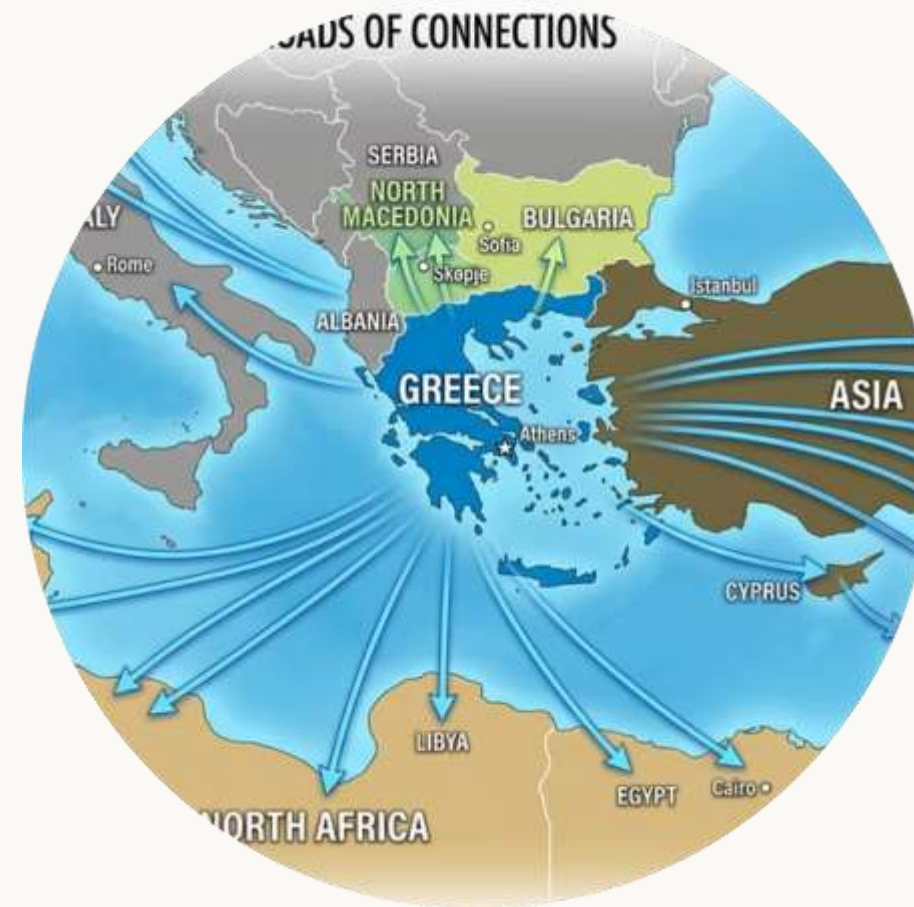


Greece A Strategic Logistics and Supply Chain Hub



The Gateway to Regional Markets

Greece's location makes it a natural and important hub for logistics and supply chain activities in Southeastern Europe and Mediterranean. With easy access to key sea routes and major ports the country plays a central role for international companies and shipping lines, helping goods move efficiently around the world.



Connecting Europe, Asia, and North Africa

Beyond its maritime significance, Greece acts as a crucial gateway to neighboring countries, including North Macedonia and the southern part of Bulgaria. This strategic connectivity provides efficient access to key inland markets, such as Sofia, the Bulgarian capital. Multinational companies operating in Greece benefit from modern port infrastructure, comprehensive logistics services, and unparalleled proximity to these vital regional markets, enabling fast and cost-effective management of imports, exports, and cargo flows.

Comprehensive Business Overview

Customs Solution S.A. provides an extensive suite of logistics and customs services designed to meet diverse client needs. Our offerings span the entire supply chain, ensuring seamless and compliant operations.

1

Global Freight Forwarding

Specializing in sea, air, road, and rail freight forwarding, we manage cargo movement across all modalities. Our expertise extends to handling complex, high-value, and highly regulated shipments, ensuring secure and timely delivery.

2

Warehousing & Depot Services

We offer 3PL (Third-Party Logistics) warehousing and depot services in key locations such as Athens and Thessaloniki. These facilities provide flexible storage and distribution solutions tailored to our clients' specific requirements.

3

Customs Clearance & Advisory

Our services include expert customs clearance and brokerage, VAT consulting, VIES, and Intrastat reporting. We also specialize in advanced customs regimes, such as Regime 07 and 42, providing sophisticated solutions for intricate import/export scenarios.

- As an Authorized Economic Operator (AEO), Customs Solution S.A. adheres to the highest compliance standards, offering clients faster and more secure customs procedures and enhancing overall supply chain security.

Our Core Services

Sea Transportation

FCL, LCL and special equipment. Global port coverage. Partnerships with top carriers, fast customs clearance.

Road Transportation & Domestic Distribution

FTL, LTL, groupage across Greece and Europe. Modern fleet with heavy lift capability. Same-day delivery and real-time updates.

Air Freight

Point-to-point and charter options. DGR, oversized cargo, time-critical efficient global delivery.

We focus on optimizing your supply chain through efficient coordination and integration of all transportation modes



Specialized Cargo & Intermodal Solutions



Rail / Intermodal / Barge

Eco-friendly multimodal solutions with reduced CO2 emissions. Ideal for project and offshore logistics.



Special / Project Cargo

Oversized and out-of-gauge cargo handling. End-to-end planning and secure delivery of high-value goods.



Flexi ISO Tank

Tailored liquid cargo transport with COA-approved equipment. Safe, quality assured, lower logistics costs.



Value-Added & Support Services

3PL Warehousing

Network in Athens & Thessaloniki. Flexible operations with maximized inventory control and efficiency.

Cross Trade

Shipments between third countries with expertise in global trade compliance and seamless customs coordination.

Depot Services

24/7 secure depots with modern handling gear. Stuffing, stripping, repairs, and custom solutions for heavy cargo.

Cargo Insurance

Comprehensive coverage on all shipments. Partnership with top insurers for protection and peace of mind.

Innovative Customs & Tax Regimes

Deferment & Reverse VAT

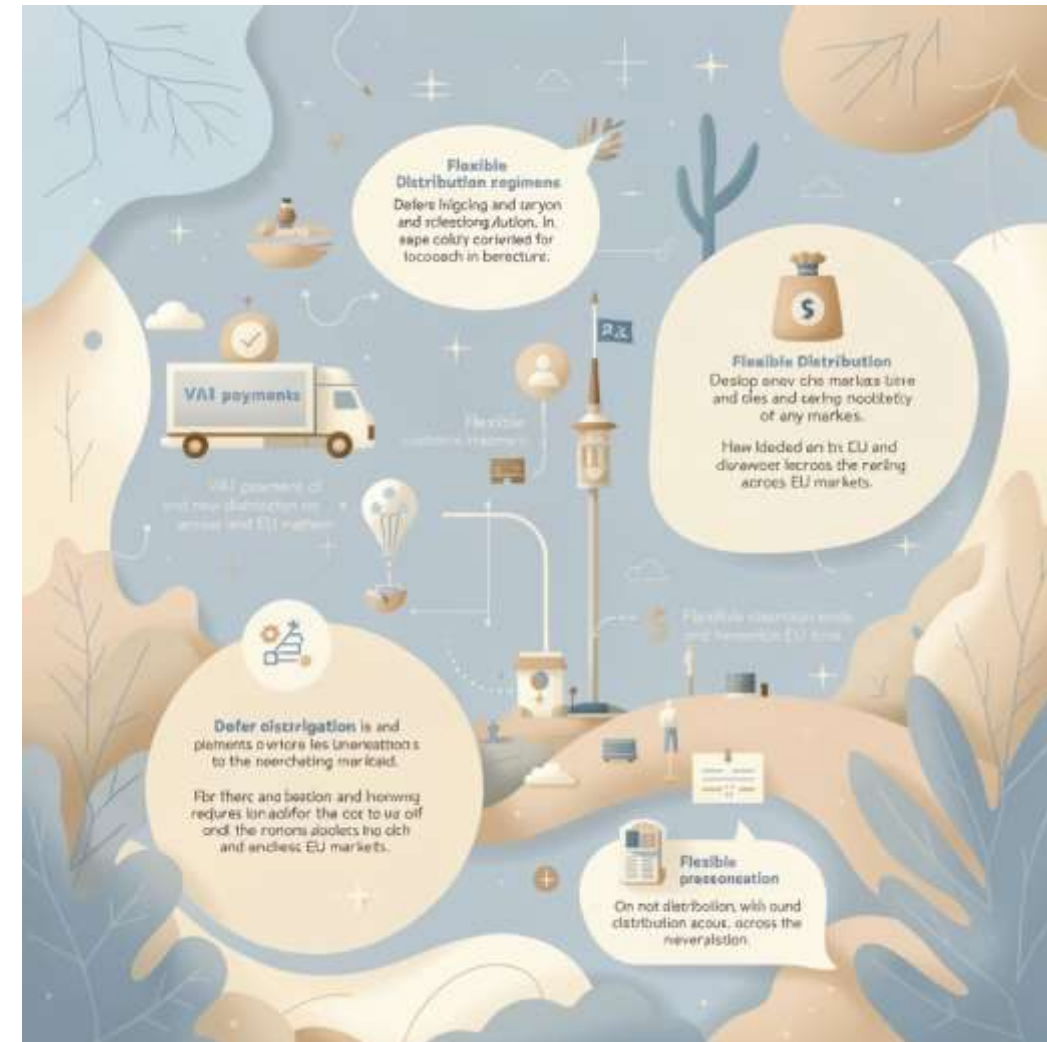
- Customs clearance for EU-destined goods without paying VAT in Greece
- VAT deferred to destination EU country where products are consumed
- Annual import value threshold €40 million
- No Fiscal Representative or Letters of Guarantee required
- Distribution: 90% EU market, max 10% Greek local market

Regime 07

- Import Duties paid, VAT payment deferred for goods in free circulation
- Goods kept in licensed AEO-C and AEO-S warehouses
- Domestic B2B goods exempted from VAT under customs warehousing
- VAT paid when goods leave warehouse to final consumer

Key Benefits

Unlimited storage period in Piraeus free zone. No tax establishment in Greece required. Flexible distribution across EU markets with optimized VAT treatment.



Competitive Advantages

The Greek government is actively developing a new national e-commerce legal framework, anticipated to be fully implemented in 2026 under the direct supervision of the Ministry of Finance. This upcoming framework is poised to introduce significantly stricter customs and VAT regulations for cross-border e-commerce shipments, whether they are entering or merely passing through Greece.

When these new regulations come into effect, Customs Solution S.A. will be exceptionally well-positioned to assist companies in navigating the complex compliance requirements and updated customs procedures. Our proactive approach and deep understanding of impending changes create substantial growth opportunities, particularly within the burgeoning e-commerce sector, solidifying our role as a vital partner for businesses adapting to the new regulatory environment.



Our Values



Customer Comes First

End-to-end visibility and real-time monitoring keep our procedures solid, streamlined and seamless.



Innovation

We design and deploy innovative solutions, adapting and evolving in a changing environment.



Integrity & Trust

Honesty and transparency permeate our services, building confidence through openness.



Teamwork

Our individual skills blossom among peers, producing memorable outcomes through collaboration.



Pursuit of Excellence

We overcome obstacles, find solutions, and deliver results focused on customer success.

Growth & Development Milestones

47

Dedicated Employees

Our growing team is committed to delivering exceptional service and expertise.

Strong

Market Presence

A leading position within the dynamic Greek logistics market.

Expanding

Operations

Continuous growth in both forwarding and warehousing capabilities.

Rising

Advisory Demand

Increased client need for specialized customs and VAT advisory services.

Ready

2026 Opportunities

Strategically prepared to capitalize on e-commerce market growth.

Our consistent growth reflects our dedication to operational excellence and our ability to adapt to evolving market demands. We are not just expanding our services; we are enhancing our capacity to serve clients more effectively and efficiently across the entire supply chain.

Our Strategic Direction and Vision

Expand Warehousing and 3PL Capacity

We aim to significantly increase our warehousing and third-party logistics (3PL) capabilities to meet rising demand and offer more extensive storage and distribution solutions across Greece and beyond.

Grow Customs and Advisory Services

Further developing our specialized customs and VAT advisory services will enable us to provide deeper insights and more complex solutions, particularly as new regulatory frameworks emerge.

Leverage Regulatory Expertise

Our profound understanding of complex customs regulations, including upcoming e-commerce legislation, will continue to serve as a distinct competitive advantage, ensuring clients remain compliant and efficient.

Strengthen International Partnerships

By forging stronger alliances with global logistics providers and international trade organizations, we will enhance our network and extend our reach, providing seamless services worldwide.

Customs Solution S.A. is committed to combining operational experience, regulatory knowledge, and its strategic geographical location to support steady growth and ensure long-term success for both the company and its valued clients.

Our motto at Customs Solution S.A is **Efficiency. Simplicity. Reliability.**

Thank You for Your Time And your Attention!

